

FRONTIERA

CUSTOMS TRAINING SERVICES

Practical training for
importers, exporters and
customs teams



BESPOKE

TECHNICAL

ESSENTIALS

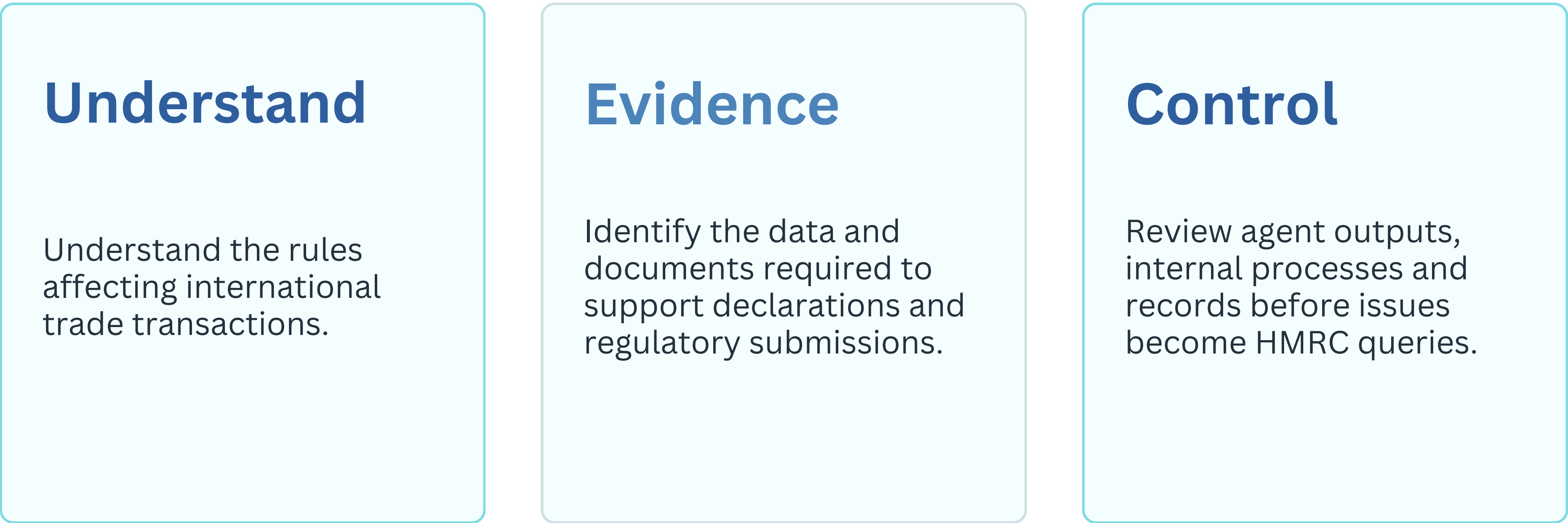
Customs • CBAM • EUDR • Export Controls

Scheduled public courses | Virtual in-house training | Onsite workshops | Bespoke programmes | Management briefings

WHY PRACTICAL TRAINING MATTERS

Stronger knowledge. Better decisions. Reduced compliance risk.

Customs and international trade requirements affect more than the person preparing the declaration. Product data, commercial terms, supplier evidence, emissions information, licence decisions and internal controls can involve procurement, logistics, finance, sustainability, tax and compliance teams.



TRAINING APPROACH

Delivered by specialists working with live customs and trade compliance issues
Explained through practical examples, document reviews and case studies
Designed for the people who own the data, make the decisions and manage the controls

TRAINING PATHWAYS

Build the right programme for your responsibilities

Training can be adapted to three delivery depths:

Essentials a core, introductory session	Technical a deeper, practitioner-level session	Bespoke built around your business, products and supply chains
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Customs Foundations

- Customs Essentials
- Declaration Review and Broker Management
- Tariff Classification
- Customs Valuation
- Rules of Origin and Preferential Trade

Procedures and Governance

- Customs Procedures and Duty Reliefs
- Common Transit and Border Movements
- Customs Warehousing
- AEO and Customs Governance

Environmental and Trade Regulation

- EU CBAM
- UK CBAM
- EU Deforestation Regulation (EUDR)
- UK Export Controls

CUSTOMS FOUNDATIONS

Customs Essentials

A practical introduction to the import and export customs process.

FORMAT	DURATION	LEVEL
Online or onsite	One day	Foundation

COURSE OVERVIEW

This course gives importers, exporters and operational teams a practical understanding of how customs works and how day-to-day commercial information becomes a customs declaration.

WHAT THE COURSE COVERS

- Role of HMRC, Border Force, traders and agents
- Import and export declaration lifecycle
- CDS, data elements and supporting documents
- Classification, valuation and origin basics
- Incoterms and import VAT overview
- Transit, special procedures and record keeping

WHO SHOULD ATTEND

- Import and export administrators
- Logistics, finance and procurement teams
- New starters in customs roles
- Businesses using a customs agent

PARTICIPANT OUTCOMES	PRACTICAL EXERCISE
Recognise the main customs responsibilities in a transaction Understand the data behind an import or export declaration Identify when a customs issue needs escalation Communicate more effectively with agents and internal teams	Review a shipment pack and identify the data needed to instruct a customs agent.

CUSTOMS FOUNDATIONS

Declaration Review and Customs Agent Management

Know what your customs agent is declaring - and how to check it.

FORMAT	DURATION	LEVEL
Online or onsite	One day	Foundation to intermediate

COURSE OVERVIEW

This course helps businesses that use customs agents understand the declaration output, control instructions and identify errors before they become compliance issues.

WHAT THE COURSE COVERS

- Importer/exporter accountability
- Direct and indirect representation
- Broker instruction packs
- Key CDS data elements
- Declaration output review
- Error correction, disclosures and repayments

WHO SHOULD ATTEND

- Importers and exporters using brokers
- Customs, tax and logistics teams
- Customs agent -management and procurement teams
- Finance teams reviewing duty and VAT

PARTICIPANT OUTCOMES	PRACTICAL EXERCISE
- Read the key parts of an import or export declaration - Spot common inconsistencies in broker outputs - Create clearer broker instructions - Prioritise exceptions for review	Compare an invoice, packing list and declaration output and mark the compliance issues.

CUSTOMS FOUNDATIONS

Tariff Classification

Classify goods accurately and evidence the decision.

FORMAT	DURATION	LEVEL
Online or onsite	One day	Foundation to intermediate

COURSE OVERVIEW

This course explains how the UK tariff is structured and how to build a classification decision using the General Interpretative Rules, legal notes and product evidence.

WHAT THE COURSE COVERS

- HS, CN and UK commodity-code structure
- General Interpretative Rules 1 to 6
- Section, chapter and heading notes
- Parts, accessories and multifunctional goods
- Classification evidence and rulings
- Governance and classification databases

WHO SHOULD ATTEND

- Product-data and master-data teams
- Customs and trade compliance teams
- Procurement and technical teams
- Businesses with high SKU counts

PARTICIPANT OUTCOMES	PRACTICAL EXERCISE
- Use the tariff structure correctly - Apply the legal notes and GIRs in sequence - Document a classification rationale - Identify when expert review or an Advance Tariff Ruling is needed	Classify three products using product facts, tariff notes and competing headings.

CUSTOMS FOUNDATIONS

Customs Valuation

Understand the price, additions and deductions behind customs value.

FORMAT	DURATION	LEVEL
Online or onsite	One day	Intermediate

COURSE OVERVIEW

This course explains UK customs valuation from a practical importer perspective, including transaction value, related-party pricing, additions, deductions and alternative methods.

WHAT THE COURSE COVERS

- The six valuation methods
- Transaction value and last sale for export to the UK
- Freight, insurance and Incoterm adjustments
- Assists, royalties and licence fees
- Discounts, commissions and finance charges
- Transfer-pricing and price adjustments
- Import VAT value and documentation

WHO SHOULD ATTEND

- Finance, tax and customs teams
- Procurement and supply-chain teams
- Importers with related-party flows
- Businesses using DDP, CIF, EXW or complex pricing

PARTICIPANT OUTCOMES	PRACTICAL EXERCISE
Determine whether Method 1 can be used Identify common additions and deductions Understand valuation evidence requirements Recognise transactions requiring specialist review	Calculate the customs value and import VAT value for three shipments with different Incoterms.

CUSTOMS FOUNDATIONS

Rules of Origin and Preferential Trade

Use preference correctly and maintain evidence for verification.

FORMAT	DURATION	LEVEL
Online or onsite	One day	Foundation to intermediate

COURSE OVERVIEW

This course covers preferential and non-preferential origin, how origin is determined, and how businesses should control origin evidence before claiming duty preference.

WHAT THE COURSE COVERS

- Preferential vs non-preferential origin
- Wholly obtained and sufficiently transformed goods
- Product-specific rules
- Change in tariff heading, value and process rules
- Tolerance, cumulation and minimal operations
- Supplier declarations and statements on origin
- Importer knowledge and verification risk

WHO SHOULD ATTEND

- Customs and trade compliance teams
- Procurement and supplier-management teams
- Manufacturers and exporters
- Finance teams reviewing duty savings

PARTICIPANT OUTCOMES	PRACTICAL EXERCISE
- Distinguish preferential and non-preferential origin - Read a product-specific rule - Identify required supplier evidence - Decide when a preference claim is sufficiently supported	Assess whether a product qualifies under a preferential origin rule using a bill of materials.

PROCEDURES AND GOVERNANCE

Customs Procedures and Duty Reliefs

Use reliefs correctly and discharge the procedure on time.

FORMAT	DURATION	LEVEL
Online or onsite	One day	Intermediate

COURSE OVERVIEW

This course introduces duty reliefs and special procedures, explaining when they can be used, what authorisation is required and how businesses should manage records and discharge.

WHAT THE COURSE COVERS

- Inward processing
- Outward processing
- Returned Goods Relief
- Temporary admission
- End-use/authorised use
- Authorisation by declaration and full authorisation
- Guarantees, equivalence and transfers
- Bills of discharge and procedure closure

WHO SHOULD ATTEND

- Customs and finance teams
- Manufacturers and repair operations
- Businesses importing for processing or re-export
- Teams managing special procedures

PARTICIPANT OUTCOMES	PRACTICAL EXERCISE
Identify which relief may apply to a movement Understand authorisation and guarantee needs Set up procedure records and discharge controls Recognise situations where relief should not be claimed	Select the correct relief route for repair, processing, return and temporary movement scenarios.

PROCEDURES AND GOVERNANCE

Common Transit and Border Movements

Move goods across borders under transit with clear roles and controls.

FORMAT	DURATION	LEVEL
Online or onsite	Half day or one day	Foundation to intermediate

COURSE OVERVIEW

This course explains when transit is required, the role of NCTS, the responsibilities of the transit principal and the controls needed to avoid open movements and customs debt.

WHAT THE COURSE COVERS

- Common Transit Convention principles
- T1, T2 and transit statuses
- NCTS and transit declarations
- Transit principal and guarantees
- Office of departure, transit and destination
- TAD and MRN management
- Authorised consignor and consignee
- GVMS interaction and document readiness

WHO SHOULD ATTEND

- Export and logistics teams
- Customs brokers and freight forwarders
- Hauliers and transport planners
- Businesses moving goods through the EU or CTC countries

PARTICIPANT OUTCOMES	PRACTICAL EXERCISE
- Identify when transit is appropriate - Understand the responsibilities of the transit principal - Track the evidence required for closure - Reduce open transit and guarantee exposure	Map a UK-to-EU movement and identify whether import clearance should happen at arrival or under transit.

PROCEDURES AND GOVERNANCE

Customs Warehousing

Operate or use a customs warehouse with accurate stock and discharge controls.

FORMAT	DURATION	LEVEL
Online or onsite	One day	Intermediate to advanced

COURSE OVERVIEW

This course explains how customs warehousing operates, the responsibilities of warehousekeepers and depositors, and how to control stock, status, valuation and discharge.

WHAT THE COURSE COVERS

- Public and private customs warehouses
- Duty and VAT suspension
- Authorisation and guarantee requirements
- Receipt and entry of goods
- Warehouse stock records and status identification
- Co-storage and equivalent goods
- Usual forms of handling
- Removals, valuation and discharge
- Stock discrepancies and audit controls

WHO SHOULD ATTEND

- Warehousekeepers and depositors
- Inventory and logistics managers
- Customs and finance teams
- Businesses considering warehouse authorisation

PARTICIPANT OUTCOMES	PRACTICAL EXERCISE
- Understand warehousekeeper and depositor responsibilities - Identify records required for each movement - Control goods by customs status - Manage removals to free circulation, re-export or another procedure	Follow a warehouse movement from receipt to removal and identify the required records.

PROCEDURES AND GOVERNANCE

AEO and Customs Governance

Build the internal controls needed to evidence customs compliance.

FORMAT	DURATION	LEVEL
Online or onsite	One day	Intermediate to advanced

COURSE OVERVIEW

This course explains the AEO framework and the governance arrangements that help businesses demonstrate reliable customs controls even where they are not applying for AEO.

WHO SHOULD ATTEND

- Customs managers and AEO project teams
- Internal audit and finance teams
- Logistics and supply-chain leaders
- Businesses preparing for HMRC assurance

WHAT THE COURSE COVERS

- AEOC and AEOS overview
- Eligibility and benefits
- Customs compliance history
- Financial solvency and record standards
- Documented customs procedures
- Broker oversight and declaration checking
- Error correction and disclosure
- Security and safety controls
- Evidence files and gap assessment

PARTICIPANT OUTCOMES	PRACTICAL EXERCISE
- Understand the AEO criteria - Complete a high-level customs governance gap assessment - Identify evidence required for HMRC review - Design controls for broker oversight and record keeping	Complete a mini AEO gap assessment and prioritise actions for a customs control improvement plan.

PROCEDURES AND GOVERNANCE

UK Export Controls

Identify controlled goods, software and technology before export or transfer.

FORMAT	DURATION	LEVEL
Online or onsite	One day	Foundation to intermediate

COURSE OVERVIEW

This course explains UK strategic export controls and how businesses can identify controlled items, end-use risks and licensing requirements within their export process.

WHAT THE COURSE COVERS

- UK strategic export-control framework
- Military and dual-use controls
- Software and technology transfers
- Intangible technology transfers
- Strategic Export Control Lists
- End-use and end-user controls
- Sanctions and destination screening
- Licence types and conditions
- Record keeping and internal escalation

WHO SHOULD ATTEND

- Export and shipping teams
- Engineering and technical personnel
- R&D and IT teams
- Sales and contracts teams
- Trade compliance and legal teams

PARTICIPANT OUTCOMES	PRACTICAL EXERCISE
Recognise when export controls may apply Ask the right classification and end-use questions Understand when a licence may be required Build internal escalation and evidence processes	Review a proposed export involving goods and technical information and decide whether licensing escalation is required.

ENVIRONMENTAL AND TRADE REGULATION

EU CBAM

Understand EU CBAM roles, emissions data and importer obligations.

FORMAT	DURATION	LEVEL
Online or onsite	Half day or one day	Foundation to intermediate

COURSE OVERVIEW

This course explains the EU Carbon Border Adjustment Mechanism from the perspective of UK exporters, EU importers and non-EU suppliers that need to provide emissions information.

WHAT THE COURSE COVERS

- EU CBAM scope and CN codes
- Authorised CBAM declarants
- EU importer and indirect representative roles
- Embedded emissions data
- Default and actual values
- Verification and supplier evidence
- CBAM certificates and annual declarations
- Contracts, governance and record keeping

WHO SHOULD ATTEND

- UK exporters of CBAM goods to the EU
- EU import and customs teams
- Sustainability and procurement teams
- Indirect customs representatives
- Finance and carbon-reporting teams

PARTICIPANT OUTCOMES	PRACTICAL EXERCISE
- Identify whether a product flow is in scope - Map the responsible EU CBAM party - Understand emissions data requests - Prepare internal controls for CBAM evidence	Map a UK-to-EU supply chain and prepare an emissions information request for the supplier/installation.

ENVIRONMENTAL AND TRADE REGULATION

UK CBAM

Prepare for the UK CBAM from 1 January 2027.

FORMAT	DURATION	LEVEL
Online or onsite	Half day or one day	Foundation to intermediate

COURSE OVERVIEW

This course explains UK CBAM, the sectors in scope, the importer liability rules, registration threshold and practical actions required to prepare data and records.

WHO SHOULD ATTEND

- UK importers of CBAM goods
- Finance and tax teams
- Customs and trade compliance teams
- Sustainability and procurement teams
- Non-UK businesses importing into the UK

WHAT THE COURSE COVERS

- UK CBAM implementation and key dates
- Commodity codes and product scope
- Importer and liable person tests
- £50,000 registration threshold
- Forward-looking and backward-looking tests
- Actual and default emissions data
- Carbon price relief
- Records, returns and payment
- Implementation planning

PARTICIPANT OUTCOMES	PRACTICAL EXERCISE
- Identify imports that may be in scope - Monitor the registration threshold - Understand importer liability and records - Prepare a cross-functional implementation plan	Review a sample import list and decide whether the business is liable to register.

ENVIRONMENTAL AND TRADE REGULATION

EU Deforestation Regulation (EUDR)

Prepare supply chains to support deforestation-free due diligence.

FORMAT	DURATION	LEVEL
Online or onsite	Half day or one day	Foundation to intermediate

COURSE OVERVIEW

This course explains EUDR obligations and the practical impact on UK exporters and suppliers whose products are placed on, or exported from, the EU market.

WHAT THE COURSE COVERS

- EUDR purpose and timeline
- Seven relevant commodities and derived products
- Operators, traders and non-EU suppliers
- Deforestation-free and legality requirements
- Geolocation and traceability
- Supplier evidence and risk assessment
- Due diligence statements and Information System
- Customs interaction and reference numbers

WHO SHOULD ATTEND

- UK exporters to the EU
- Procurement and responsible-sourcing teams
- Sustainability and ESG teams
- Customs and trade compliance teams
- Food, retail, manufacturing and packaging businesses

PARTICIPANT OUTCOMES	PRACTICAL EXERCISE
Identify relevant products and supply chains Understand what evidence EU customers may request Build an EUDR supplier evidence checklist Recognise traceability and geolocation gaps	Build an evidence checklist for a product containing relevant commodities and identify missing supplier data.

IN-HOUSE AND SECTOR-SPECIFIC PROGRAMMES

Training built around your business

Public courses provide a consistent introduction to the subject. In-house training adapts the content to the products, transactions, supply chains and compliance responsibilities of the participating business.

BESPOKE PROGRAMMES CAN INCLUDE

- Client product and commodity-code examples
- Anonymised customs declarations and broker outputs
- Existing procedures, authorisations and duty-relief models
- EU and UK CBAM product flows and evidence requests
- EUDR traceability and supplier-information requirements
- Export-control escalation processes and licence controls

SECTORS SUPPORTED

- Automotive
- Manufacturing and engineering
- Retail and consumer goods
- Food and agricultural products
- Technology and electronics
- Freight, logistics and customs brokerage
- Research and development

Typical outputs include a tailored training agenda, practical exercises, document checklists and an action plan for controls or evidence gaps identified during the session.

FRONTIERA

Build the right training programme for your team

Frontiera Customs helps businesses develop the technical knowledge and internal controls needed to manage international trade with greater confidence.



BESPOKE

TECHNICAL

ESSENTIALS

*We can recommend an individual course or build a
programme around your team, products
and customs responsibilities.*

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